

OLS Revenue Snapshot

FY 2013 Year-End Totals

- **Major Revenue Collections for FY 2013 Grow by 6.8%, But Miss Targets.**¹ According to current figures from the State's Comprehensive Financial System (CFS), the 14 major revenues tracked by OLS each month trail the amount certified at the beginning of the fiscal year by \$380.1 million and trail the Executive's May 2013 revised targets by a combined \$103.6 million. Collections for the Gross Income Tax (GIT) exceeded the certified level by \$341 million, while collections for the next 13 revenues fell a combined \$721 million below the certified levels. While FY 2013 major revenues missed the certified and revised targets, they grew by 6.8% over FY 2012, a significant improvement from 2.8% growth in FY 2012. The FY 2013 figures are shown on the following two tables, compared to both the original certification and the May revised targets.
- **Gross Income Tax** receipts of \$12.108 billion grew by a strong 8.8% over the prior year. The growth was fueled by surging final payments and quarterly payments in the final quarter of the fiscal year. This pattern mirrored national collections and is thought to reflect a one-time realization of gains in anticipation of Federal tax law changes. GIT collections exceeded the certified level by \$340.8 million, but fell \$84.8 million below the Executive's May revised year-end target. This shortfall results from a smaller than expected bookkeeping shift of certain partnership withholding receipts from the corporation tax accounts to the GIT.
- **Sales Tax** receipts total \$8.235 billion, \$188.0 million below the certified level but only \$6.2 million below the Executive's May revised target for FY 2013. Overall, the sales tax grew by 3.8% in FY 2013.
- **Corporation Business Tax (CBT)** collections of \$2.364 billion are up 16.3% from FY 2012, but fell \$202.0 million below the original certified level. However, this revenue is \$107.0 million above the Executive's May revision, due to a significantly reduced bookkeeping shift of certain partnership withholding receipts to the GIT. The much smaller **CBT for banks and financial institutions** reported \$164.2 million, 54.4% growth from the prior year, closely matching the certified level, but \$12.8 million less than the Executive's May revised target.
- The other major revenues finished below both the Executive's original certified levels and the May revised targets by varying amounts, as displayed in the tables on pages 2 and 3 of the **Snapshot**. Combined, these ten revenues fell \$330.1 million below the certified level and \$106.8 million below the May revision.

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¹ FY 2013 ended on June 30, but collections for many revenues continued until the end of July. Now, most FY 2013 major revenue collections and annual year-end revenue accounting adjustments are complete. The 14 revenues included in this report account for about 87% of budgeted State revenues, excluding certain energy-related revenues (which are at least \$278 million below the original certification) and various miscellaneous sources. Later this year, the Comprehensive Annual Financial Report (CAFR) will provide the official audit of State resources, as well as official expenditures for FY 2013. While significant revenue adjustments after September are rare, the OLS will update the year-end display in the **Snapshot** if additional adjustments occur and when the final CAFR audit is released.

OLS Revenue Snapshot

Major Revenues (\$ millions)

FY 2013 Year-End Totals Compared to Original Certification

REVENUE	Certified*	Actual**	Difference from Certified	Growth Rate from FY 2012 to FY 2013
INCOME TAX	\$11,767.4	\$12,108.2	\$340.8	8.8%
SALES TAX	\$8,422.8	\$8,234.8	(\$188.0)	3.8%
CORPORATION TAX	\$2,566.0	\$2,364.0	(\$202.0)	16.3%
LOTTERY	\$1,095.0	\$1,085.0	(\$10.0)	14.2%
TRANSFER INHERITANCE	\$725.0	\$623.7	(\$101.3)	-2.8%
INSURANCE PREMIUM	\$575.0	\$563.2	(\$11.8)	6.6%
MOTOR FUELS	\$565.0	\$524.1	(\$40.9)	-2.9%
MOTOR VEHICLE FEES	\$466.4	\$451.0	(\$15.4)	-2.8%
CIGARETTE	\$271.6	\$246.6	(\$25.0)	-14.5%
REALTY TRANSFER	\$240.0	\$212.1	(\$27.9)	12.9%
PETROLEUM PRODUCTS	\$228.0	\$206.5	(\$21.5)	-7.5%
CASINO	\$269.1	\$201.7	(\$67.4)	-11.2%
BANKS & FINANCIAL (CBT)	\$165.0	\$164.2	(\$0.8)	54.4%
ALCOHOL EXCISE	\$112.0	\$103.1	(\$8.9)	0.8%
Total Major Revenues	\$27,468.3	\$27,088.2	(\$380.1)	6.8%

* Executive FY 2013 year-end estimate as certified in June 2012.

** FY 2013 Actual revenues represent final collections through the end of the fiscal year as recorded in the NJ Comprehensive Financial System (CFS) in the first week of October, 2013. Final numbers will be reported in December or January in the State Audit (Comprehensive Annual Financial Report, CAFR). Energy revenues for the sales tax and CBT are not included.

Note: The major revenues above consist of on-budget amounts. Some revenues, such as the cigarette tax and motor vehicle fees, also have significant components reported off-budget as Schedule 2 revenues. The State lottery amount includes a \$120 million one-time payment under a new management contract.

OLS Revenue Snapshot

Major Revenues (\$ millions)

FY 2013 Year-End Totals Compared to May Revised Targets

REVENUE	May Revised*	Actual**	Difference from May Revised	Growth Rate from FY 2012 to FY 2013
INCOME TAX	\$12,193.0	\$12,108.2	(\$84.8)	8.8%
SALES TAX	\$8,241.0	\$8,234.8	(\$6.2)	3.8%
CORPORATION TAX	\$2,257.0	\$2,364.0	\$107.0	16.3%
LOTTERY	\$1,095.0	\$1,085.0	(\$10.0)	14.2%
TRANSFER INHERITANCE	\$650.0	\$623.7	(\$26.3)	-2.8%
INSURANCE PREMIUM	\$560.0	\$563.2	\$3.2	6.6%
MOTOR FUELS	\$540.0	\$524.1	(\$15.9)	-2.9%
MOTOR VEHICLE FEES	\$454.7	\$451.0	(\$3.7)	-2.8%
CIGARETTE	\$263.0	\$246.6	(\$16.4)	-14.5%
REALTY TRANSFER	\$228.0	\$212.1	(\$15.9)	12.9%
PETROLEUM PRODUCTS	\$220.0	\$206.5	(\$13.5)	-7.5%
CASINO	\$204.1	\$201.7	(\$2.4)	-11.2%
BANKS & FINANCIAL (CBT)	\$177.0	\$164.2	(\$12.8)	54.4%
ALCOHOL EXCISE	\$109.0	\$103.1	(\$5.9)	0.8%
Total Major Revenues	\$27,191.8	\$27,088.2	(\$103.6)	6.8%

* Executive FY 2013 year-end estimate as revised May 23, 2013.

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