

OLS Revenue Snapshot

FY 2015 - Through January 2015

- **Revenues On Target Through January.** Through the end of January, the major revenues are growing by 5.5%, nearly matching the year-end aggregate target growth rate. Of the 14 major revenues OLS tracks each month, three are growing above the respective certified year-end target growth rates and 12 are growing below the target rates. The Governor presents his FY 2016 Budget on February 24, including revised revenue targets for FY 2015.
- **Gross Income Tax (GIT)** cash receipts of \$6.8 billion are running 5.6% above the same period last year. The certified year-end target assumes annual growth of 2.6%¹ above FY 2014. With the end of January, certain timing issues affecting the GIT are no longer a concern and the year-to-date growth pattern remains encouraging.
- **Sales Tax** receipts through the end of January total \$4.55 billion, up 2.9% from the same period² last year, but still below the certified growth target of 5.0%. January collections of \$918.0 million were up 3.5% from last January.
- **Corporation Business Tax (CBT)** cash collections of \$1.34 billion through the end of January are up 30.7% from the same period last fiscal year. The certified FY 2015 CBT estimate requires 23.1%³ growth for the year from FY 2014 levels. While the strength in the CBT net collections stems in part from a sharp decline in refunds so far this year, the underlying pattern of tax payments is also quite strong.
- **Casino revenues** of \$117.9 million are down 4.3% compared to last year through January. The certified target for FY 2015 casino revenues requires growth of 23.9%. Casino revenues include \$9.0 million from six months of internet gaming receipts, averaging \$1.5 million per month in FY 2015. Excluding the internet gaming receipts, regular “brick and mortar” casino tax revenues are down 10.7%.
- **Lottery revenues** of \$509.8 million are down 5.3% from the same period last year, well below the 7.4% growth target. However, January collections rose 12.6% above last January.

Office of Legislative Services
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¹ The Treasury monthly revenue reports have shown GIT projected growth of 4.8%, because the base for the Executive’s comparison is the May 2014 revenue estimate. The OLS is comparing to more recent, unaudited FY 2014 figures.

² January sales tax collections reflect December economic activity because this tax is subject to a one month payment lag.

³ Treasury has reported projected CBT growth of 6.5%, because the base for the Executive’s comparison is the May 2014 revenue estimate. The OLS is comparing to more recent, unaudited FY 2014 figures.

As in past years, the OLS Revenue Snapshot summarizes current cash revenue collections in comparison to prior year cash collections for the same period, using information provided by the Department of Treasury. Certain revenues are reported with a one month lag due to payment schedules.

OLS Revenue Snapshot

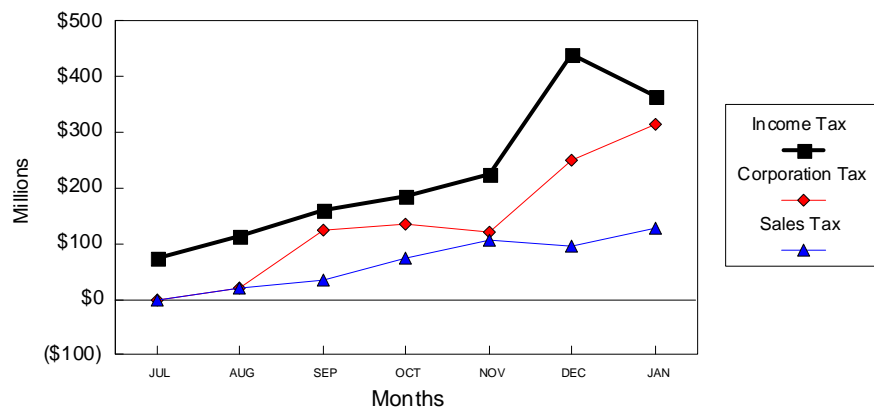
Selected Year-To-Date Cash Collections (\$ millions)

FY 2015 - Through January 2015

REVENUE	FY 2014 Actual Year-To-Date	FY 2015 Actual Year-To-Date	Actual Y-T-D Growth %	Certified Year-End Growth % **	Certified Year-End \$ Estimate
INCOME TAX	\$6,431.0	\$6,794.2	5.6%	2.6%	\$12,627.0
* SALES TAX	\$4,423.5	\$4,550.4	2.9%	5.0%	\$9,068.0
CORPORATION TAX	\$1,021.7	\$1,335.2	30.7%	23.1%	\$2,590.0
LOTTERY	\$538.5	\$509.8	-5.3%	7.4%	\$1,036.9
TRANSFER INHERITANCE	\$411.0	\$405.6	-1.3%	10.3%	\$757.9
INSURANCE PREMIUM	\$35.3	\$30.7	-13.0%	8.4%	\$627.0
* MOTOR FUELS	\$266.6	\$269.4	1.1%	2.1%	\$541.0
[a] MOTOR VEHICLE FEES	\$125.1	\$123.2	-1.6%	0.6%	\$432.4
* REALTY TRANSFER	\$133.6	\$149.6	12.0%	22.4%	\$305.0
[b] CASINO	\$123.1	\$117.9	-4.3%	23.9%	\$257.6
* PETROLEUM PRODUCTS	\$110.6	\$111.3	0.7%	-0.8%	\$215.0
BANKS & FINANCIAL (CBT)	\$92.9	\$79.1	-14.9%	12.8%	\$210.0
[c] CIGARETTE	\$0.0	\$0.0	0.0%	-19.1%	\$180.8
* ALCOHOL EXCISE	\$54.2	\$53.2	-1.7%	5.6%	\$110.0
TOTALS:	\$13,767.1	\$14,529.7	5.5%	5.6%	\$28,958.5

**Income Tax
Corporation Tax
and Sales Tax**

**FY15 Over FY14
Actual Year-To-Date
\$ Change**



Sources: Executive FY2015 year-end revenues certified June 2014. FY2015 Year-To-Date estimated by OLS using the NJCFS.

* Revenues represent 6 months of cash collections. All others represent 7 months of cash collections.

** The percentage difference between FY 2015 certified revenue estimates (June 2014) and preliminary FY 2014 figures from the Comprehensive Financial System. Energy revenues for the sales tax and CBT are not included.

[a] The first \$250.3 million in motor vehicle fee collections are dedicated to the NJ Motor Vehicle Commission.

[b] The FY15 casino amount includes internet gaming revenues.

[c] The first \$396.5 million in cigarette tax collections are deposited into the Health Care Subsidy Fund (P.L.2006, c.37). Additional amounts, estimated at about \$145.0 million, are dedicated to pay tobacco bond debt service (P.L.2004, c.68).