

OLS Revenue Snapshot

FY 2015 - Through May 2015

- **Revenues Trending Above Revised Forecast.** Through the end of May, the major revenues are growing by 7.4%, exceeding the Treasurer's revised year-end aggregate target growth rate of 5.9%. Of the 14 major revenues OLS tracks each month, five are growing above their revised year-end target growth rates, including two of the three largest revenues. June will mark the last full month of collections in FY 2015, although some revenues will continue to be received beyond the end of June.
- **Gross Income Tax (GIT):** Cash receipts of \$11.3 billion are 10.4% above the same period last year, and ahead of the Treasury's year-end target growth rate of 8.4%. May saw final payments weaken as expected following the robust April receipts, but these payments are still 11.6% ahead of the FY 2014 pace. Estimated payments remain strong, up 7.5% and refunds continue to trail last year, down 8.1%. The continuing strength of withholding from employee wages is very encouraging, as May collections were up 10.3%, the third consecutive month with growth of 6.0% or more.
- **Sales Tax:** Receipts through the end of May total \$7.2 billion, up 2.1% from the same period¹ last year, slightly below the Treasury's year-end target growth rate of 2.2%. The sales tax has underperformed expectations throughout the Spring, although May's weakness was largely a function of a one-time prior year refund of \$18.6 million.
- **Corporation Business Tax (CBT):** Cash collections of \$2.36 billion through the end of May are up 20.3% from the same period last fiscal year, well above the Treasury's year-end target growth rate of 15.8%.
- **Casino revenues:** Current receipts of \$182.7 million are down 6.0% compared to last year through the same period, weaker than the year-end target rate of a 4.3% decline. Casino revenues include \$16.2 million from ten months of internet gaming receipts, averaging \$1.62 million per month in FY 2015.
- **Transfer Inheritance revenues:** Cash collections of \$721.4 million are up 17.4% from the same period last year, well above the Treasury's year-end target rate of 7.8% growth. The last two months have seen several large estate settlements, boosting collections.

Office of Legislative Services
June 15, 2015

¹ May sales tax collections reflect April economic activity because this tax is subject to a one month payment lag.

As in past years, the OLS Revenue Snapshot summarizes current cash revenue collections in comparison to prior year cash collections for the same period, using information provided by the Department of Treasury. Certain revenues are reported with a one month lag due to payment schedules.

OLS Revenue Snapshot

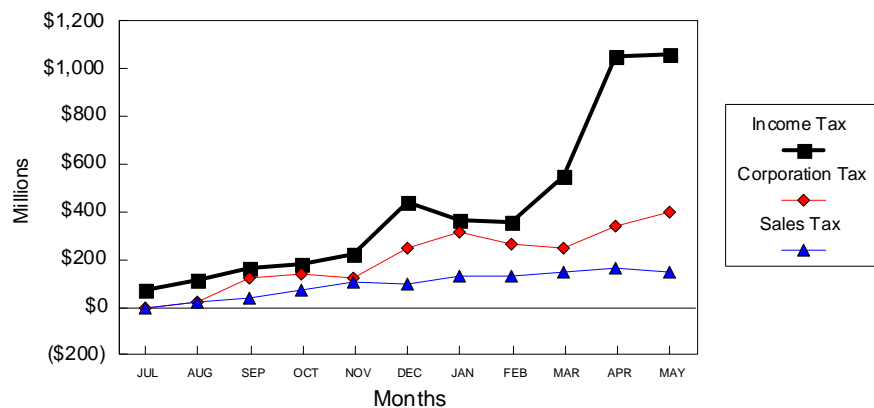
Selected Year-To-Date Cash Collections (\$ millions)

FY 2015 - Through May 2015

REVENUE	FY 2014 Actual Year-To-Date	FY 2015 Actual Year-To-Date	Actual Y-T-D Growth %	Revised Year-End Growth % **	Revised Year-End \$ Estimate
INCOME TAX	\$10,283.9	\$11,348.9	10.4%	8.4%	\$13,340.0
* SALES TAX	\$7,089.1	\$7,238.3	2.1%	2.2%	\$8,830.0
CORPORATION TAX	\$1,960.8	\$2,358.4	20.3%	15.8%	\$2,432.0
LOTTERY	\$849.2	\$826.7	-2.6%	-3.6%	\$930.0
TRANSFER INHERITANCE	\$614.6	\$721.4	17.4%	7.8%	\$741.0
INSURANCE PREMIUM	\$514.4	\$557.1	8.3%	11.0%	\$642.0
* MOTOR FUELS	\$435.4	\$433.6	-0.4%	0.1%	\$531.0
[a] MOTOR VEHICLE FEES	\$353.9	\$358.5	1.3%	1.9%	\$438.1
* REALTY TRANSFER	\$202.6	\$227.0	12.0%	12.8%	\$281.0
* PETROLEUM PRODUCTS	\$183.2	\$178.7	-2.5%	-0.8%	\$215.0
[b] CASINO	\$194.4	\$182.7	-6.0%	-4.3%	\$199.2
BANKS & FINANCIAL (CBT)	\$141.2	\$137.5	-2.6%	3.2%	\$192.0
[c] CIGARETTE	\$162.2	\$118.8	-26.7%	-21.0%	\$177.0
* ALCOHOL EXCISE	\$81.5	\$82.4	1.1%	0.7%	\$105.0
TOTALS:	\$23,066.4	\$24,769.9	7.4%	5.9%	\$29,053.3

**Income Tax
Corporation Tax
and Sales Tax**

**FY15 Over FY14
Actual Year-To-Date
\$ Change**



Sources: Executive FY2015 year-end revenues revised May 2015. FY2015 Year-To-Date from Treasury monthly reports.

* Revenues represent 10 months of cash collections. All others represent 11 months of cash collections.

** The percentage difference between FY 2015 revised revenue estimates (May 2015) and audited FY 2014 figures from the Comprehensive Financial Report (April 2015). Energy revenues for the sales tax and CBT are not included.

[a] The first \$250.3 million in motor vehicle fee collections are dedicated to the NJ Motor Vehicle Commission.

[b] The FY15 casino amount includes internet gaming revenues.

[c] The first \$396.5 million in cigarette tax collections are deposited into the Health Care Subsidy Fund (P.L.2006, c.37). Additional amounts, estimated at about \$111.4 million, are dedicated to pay tobacco bond debt service (P.L.2004, c.68).